

**R. Allen Vaughn**

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Email: [5901rav@gmail.com](mailto:5901rav@gmail.com)**SUMMARY OF EXPERIENCE:**

- ◆ Leader with 32 years of technology acquisitions and licensing experience, domestic and international
- ◆ Successful 12 years of Business Development and Program Management experience

**PROFESSIONAL EXPERIENCE:**Lone Star Intellectual Property, LLC

President

- ◆ Provide intellectual property strategy advice to clients gained from decades of operational experience. Diverse client base for Fortune 50 companies, start-ups, and individuals.

Lockheed Martin Corporation – Missiles and Fire Control (MFC)

Senior Manager, Technology Acquisition and Licensing

- ◆ Established and managed the business units' defacto profit center which was accountable for the development of MFC's licensing portfolio, generating multi-million dollars annually in cash revenue. Technology acquired in license agreements has led to billions of dollars annually in programs of record and a new line of business
- ◆ Manage a team of seconded personnel (Contracts, Engineering, Procurement and Business Development) executing the identification, strategy, negotiation and licensing of incoming and outgoing technology and IP
- ◆ Serve as a corporate subject matter expert working corporate-level technology acquisition and licensing opportunities, along with providing guidance to other Business Units within Lockheed Martin
- ◆ Chairman of the Intellectual Property Review Board (IPRB) responsible for determining the appropriate form of protection and strategy for all innovations and intellectual property (IP) within the MFC Sector. In this role lead a diverse group of approximately twenty-five subject matter experts (e.g. Business Development, Engineering, Legal, Contracts, and Compliance) Ensure program area sales, order and profit objectives are achieved via successful agreement negotiations, favorable terms, license fee and royalty capture and the addition of new business ventures
- ◆ Managed the patent portfolio and process with in house paralegals and outside counsel
- ◆ Member of the MFC Technology Council; Procurement Risk Board and Capital Review Board

## **PATENTS**

- ◆ Inventor on three granted patents:
  - 8,678,290 Steganography with Photoresponsive Dyes
  - 9,691,208 Mechanism for Authenticating the Validity of an Item
  - 9,619,687 Steganography with Photoresponsive Dyes
- ◆ Inventor on one pending patent application:
  - US2019/056374 Iterative, Multi-User Selection and Weighting Recommendation Engine

## **CORPORATE AFFILIATIONS:**

- ◆ Member Board of Advisors of TerraTech, Inc.
- ◆ Member Board of Advisors of Enlyton, Inc.
- ◆ Member Board of Advisors of Hyper-Thermal Enterprises, LLC
- ◆ Special Advisor to Multicore Technologies, LLC

## **PROFESSIONAL CERTIFICATIONS:**

- ◆ Certified Licensing Professional
- ◆ Certified Patent Valuation Analyst
- ◆ Recognized by IAM 300 as World's leading IP strategist for 202, 2022, and 2023

## **PROFESSIONAL SOCIETIES:**

- ◆ Former Chairman of the High Technology Sector for Licensing Executive Society (LES)
- ◆ Former Chairman of the Aerospace and Transportation Committee for LES
- ◆ Member/Board of Director for the Dallas LES Chapter

## **UNIVERSITY AFFILIATIONS:**

- ◆ Texas Christian University- Judge for the international Values and Ventures competition